



Julius Baer AG

Ticker: BAER

Market Capitalization (YoY): CHF 9.6bn. (36.9%)	Earnings per Share (diluted, YoY): CHF 0.86 (-34.8%)
Total Shareholder Return 1y (Peers): 32.0% (27.7%)	Total Shareholder Return 3y (Peers): 12.2% (21.9%)
Growth of AuM by NNM (YoY): 4.0% (-29.8%)	Adjusted Gross Margin on AuM (YoY): 0.58% (5.5%)

The financial indicators are as of December 31st, 2013 and changes are relative to December 31st, 2012. Market Capitalization, Earnings per Share, Growth of AuM by NNM and Adjusted Gross Margin on AuM are as reported in the 2013 annual report of Julius Baer. Total Shareholder Return is based on own calculations.

Annual General Meeting: April 14, 2014, Kongresshaus Zurich, Zurich

Overview

All items on the agenda have been proposed by the Board of Directors

SWIPRA RECOMMENDATIONS

- 1 Annual report, annual financial statements and consolidated financial statements for 2013
- 1.1 Annual report, financial statements and Group accounts for the Year 2013 FOR
- 1.2 Consultative vote on the Remuneration Report 2013 AGAINST*
- 2 Appropriation of disposable profit; dissolution and distribution of “share premium reserve / capital contribution reserve” FOR
- 3 Discharge of the members of the Board of Directors and of the Executive Board FOR
- 4 Elections
- 4.1 Re-elections to the Board of Directors
- 4.1.1 Mr Daniel J. Sauter FOR
- 4.1.2 Mr Gilbert Achermann FOR



4.1.3	Mr Andreas Amschwand	FOR
4.1.4	Mr Heinrich Baumann	FOR
4.1.5	Mr Leonhard H. Fischer	FOR
4.1.6	Mrs Claire Giraut	FOR
4.1.7	Mr Gareth Penny	FOR
4.1.8	Mr Charles Stonehill	FOR
4.2	Election of the Chairman of the Board of Directors	
4.2.1	Mr Daniel J. Sauter	FOR
4.3	Elections to the Compensation Committee	
4.3.1	Mr Heinrich Baumann	FOR
4.3.2	Mr Leonhard Fischer	FOR
4.3.3	Mr Gareth Penny	FOR
5	Re-election of the Statutory Auditors	FOR
6	Revision of Articles of Incorporation	FOR
7	Election of the Independent Representative	FOR

* As part of the SWIPRA process, debatable items can potentially be clarified via communication with the company. Based on this additional information, SWIPRA will provide a final FOR or AGAINST recommendation on each item.



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