



# Kuehne + Nagel International AG

Ticker:KNIN

Market Capitalization (YoY): CHF 117.1 (+6.5%)	Earnings per Share (diluted, YoY): CHF 4.98 (+23.0%)
Total Shareholder Return 1y (Peers): 10.1% (18.5%)	Total Shareholder Return 3y (Peers): 2.1% (0.2%)
Operating Income Margin (YoY): 15.4% (+10.0%)	Operating Cash flow (YoY): CHF 966.0m (+13.8%)

The financial indicators are as of December 31<sup>st</sup>, 2013 and changes are relative to December 31<sup>st</sup>, 2012. Market Capitalization, Earnings per Share, Operating Income Margin and Operating Cash flow are as reported in the 2013 annual report of Kuehne + Nagel. Total Shareholder Return is based on own calculations.

Annual General Meeting: May 6, 2014, Sports Arena, Schindellegi/SZ

## Overview

All items on the agenda have been proposed by the Board of Directors

## SWIPRA RECOMMENDATIONS

1	Approval of the annual report, the annual financial statements and the consolidated financial statements for the business year 2013	FOR
2	Resolution Regarding the Appropriation of the Balance Sheet Profit	FOR
3	Discharge of the members of the Board of Directors and the members of the Management Board	FOR
4	Elections	
4.1	Re-election of the members of the Board of Directors	
4.1.1	Dr. Renato Fassbind	FOR
4.1.2	Juergen Fitschen	FOR
4.1.3	Karl Gernandt	FOR



4.1.4	Klaus-Michael Kuehne	FOR
4.1.5	Hans Lerch	FOR
4.1.6	Dr. Thomas Staehelin	FOR
4.1.7	Dr. Joerg Wolle	FOR
4.1.8	Bernd Wrede	FOR
4.2	Election of a new member of the Board of Directors	FOR
4.3	Election of the Chairman of the Board of Directors	FOR
4.4	Election of the members of the Remuneration Committee	
4.4.1	Karl Gernandt	FOR
4.4.2	Klaus-Michael Kuehne	FOR
4.4.3	Hans Lerch	FOR
4.4.4	Dr. Joerg Wolle	FOR
4.4.5	Bernd Wrede	FOR
4.5	Election of the Independent Proxy	FOR
4.6	Election of the Statutory Auditors	FOR
5	Maintenance of Authorized Share Capital (change of Articles of Association)	FOR

\* As part of the SWIPRA process, debatable items can potentially be clarified via communication with the company. Based on this additional information, SWIPRA will provide a final FOR or AGAINST recommendation on each item.



## IMPORTANT NOTICE

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